

SOLICITATION ADDENDUM

Date: **06//08/18**
Subject: **Construction/Heavy Duty Type Power Eqpt.**
Solicitation Number: **6100045928**
Due Date/Time: **06/20/18 @ 2:30 PM**
Addendum Number: **#3**

To All Suppliers:

The Commonwealth of Pennsylvania defines a solicitation "Addendum" as an addition to or amendment of the original terms, conditions, specifications, or instructions of a procurement solicitation (e.g., Invitation for Bids or Request for Proposals).

List any and all changes:

Questions and Answers:

- Question:** Will we need an OEM authorization form for Attachments?
Answer: OEM authorization form is required for all items bid including attachments.
- Question:** Are the "patchers & kettles" are the same as what is on our current Road Surface Patching Equipment Contract?
Answer: Patchers and kettles on the current Road Surface Patching Equipment contract are from Penn DOT specifications, patchers and kettles on this contract do not have to conform to the Penn DOT specifications.
- Question:** In reviewing the contract my legal department asked that the indemnification section V.27 be changed to include indemnification for us, the contractor as well.
Answer: This clause will not be changed.
- Question:** Discount off Manufacturer's Current Price List what do we put their name and date or percentage?
Answer: Percentage
- Question:** If we are the OEM do we need to fill out a OEM certification?
Answer: No
- Question:** In the past we had to Include Letters of Authorization from the various Manufacturers. We are Authorized on anything we will Bid, but does the State Require a signed letter to be uploaded?
Answer: Yes, a signed letter of authorization from the OEM is required for each manufacturer line being bid
- Question:** We do not do the repairs here we have several locations do I list these all on the Maintenance & Repair Parts Tab/ Or how should I list these?
Answer: You may list these on the Contractor Data Sheet and put (Repairs) behind the name of each

associated dealer.

8. **Question:** Can you give me details on the Business Integrity Policy and what it consists of?

Answer: See section V.36 of the Terms and Conditions Section V.36 CONTRACT 028-1 Contractor Integrity Provisions (January 2015) for clarification.

9. **Question:** Are the insurance requirements/bonding requirements listed somewhere to review? The insurance is just really vague compared to most contracts that give detailed insurance requirements.

Answer: No, only where mentioned in the terms and conditions.

10. **Question:** If I fill out the Bid Item Sheet do I have to fill in the Items on the Details pages?

Answer: Do not need model numbers just a generic description (i.e. XYZ Corp (bidders name), ABC Corp (OEM name), Loader Unit (item category), Backhoe (contractor's item description), 10% (discount))

11. **Question:** Page 3, Section E 1A, Construction Equipment - Warranty minimum of 2 years or two thousand hours whichever comes first. Our standard warranty varies between models. The majority of our Standard warranty is 12 mo. unlimited hours, but additional warranty can be purchased. Do I need to state this somewhere?

Answer: If you state this it would be considered as conditioning the bid and it would be rejected.

12. **Question:** Since all of our equipment is less than 26,000 lbs. I assume we are exempt from these?

Answer: The PCID states "up to 26,000 you are not exempt.

13. **Question:** What happens in the instance where 2 or more vendors submit the same discount per model? Who would then get the award?

Answer: As stated in the Terms and Conditions III.4 III-IFB-008.1 Tie Bids (Nov 2006) All tie bids will be broken by the Issuing Office. The Bureau of Procurement has tie breaking procedures in place.

14. **Question:** Previously, when we have done this particular bid in years past, there were approx. 30 questions regarding disbarment and legal issues. I do not see those anywhere. Have they gone away?

Answer: There are now only 2 mandatory questions.

15. **Question:** Regarding State of manufacture - XXX produces equipment at 100 Plus factories around the world. We will be listing close to 150 different model numbers. Must we list a state of manufacture for each one or can I use XXX corporate home?

Answer: You do not need to list model numbers of the State of Manufacture form. State of Manufacture form can be completed as follows: XYZ Corp. – Backhoes - Ohio

16. **Question:** Is it possible to add more products later on once a contract is awarded?

Answer: Yes, if you are awarded that OEM line.

17. **Question:** For the Penn DOT Requirements, that is simply advising of what may be requested if/when a Penn DOT quote request is made, correct? We should not price out a Penn DOT version for each machine type, correct?

Answer: Correct.

18. **Question:** Please confirm we can quote factory to dealer freight, pre-delivery/setup, and local delivery to the customer.

Answer: All items are to be bid FOB Destination, Pre-delivery/setup is to be an hourly rate listed on the Contractor Data Sheet. Local delivery from dealer to customer is allowed but must be stated in writing to ordering agency prior to purchase order being issued.

19. **Question:** Under Item Category the last line says Work Platform (aerial), is this for attachments to telehandlers or are you combining a category from the Aerial and forklift contract.

Answer: Work platforms are their own category

20. **PCID 1067 1.1 states:** The vehicle Manufacturer's model name and/or model number shall be indicated on a decal affixed inside the door.

Question: Ours vary could be under the hood will this be a problem?

Answer: No

21. **PCID 1067 1.2 states:** Standard solid exterior colors with standard interior trim shall be selected after the award is made unless otherwise indicated in the proposal.

Question: Do we need to put price in bid proposal or give you price pages that show paint options?

Answer: No - would need pricing pages if agency requested something different.

22. **PCID 1067 1.6 states:** All vehicles shall have a valid PA state inspection sticker and a valid PA emissions inspections sticker (for all vehicles subject to the PA I/M Program). NOTE: New or current model year vehicles with less than 5,000 miles, subject to the PA I/M program, must display a valid PA emissions inspection sticker with an exemption indicator. All Pennsylvania state inspection requirements are the sole responsibility of the supplier.

Question: Construction Eqpt. doesn't require this it is only for trucks?

Answer: Required for items that need licensed and inspected.

23. **PCID 1067 states: NOTE:** Supplier shall not remove the manufacturer's MSRP (Monroney) sticker and/or dealer sticker price prior to delivery. Stickers should be affixed to an interior surface of the vehicle window and legible from outside of the vehicle. Stickers shall be easily removable without any permanent marking left on the glass. Incomplete chassis shall have the sticker included loose with the delivery documents.

Question: Is this only for trucks we don't put stickers in our windows?

Answer: Yes

24. **PCID 1067 1.12 states:** All vehicles shall have all required rust proofing applied to the exterior and underside of the vehicle. No rustproofing compound can be on the personnel compartment's items or the exterior of the body in unsightly or unintended areas.

Question: Does this pertain to construction eqpt.?

Answer: No

25. **PCID 1067 1.13 states:** All vehicles shall include a copy of the manufacturer's warranty and service policy with all warranty vouchers, certificates and coupons.

Question: Do you want a copy of our warranty uploaded into the attachments of the bid?

Answer: Copy of warranty to be provided with delivery of equipment

26. **PCID 2.1 thru 2.9: Question:** Does this pertain to Construction Eqpt.?

Answer: No

27. **Specifications Part 1 states:** Equipment ordered by PENNDOT is required to have additional safety features, these safety features can vary from equipment to equipment. Examples of additional safety



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features could be but not inclusive: all steps must have a serrated edge, first-aid kits, 7-way round pin type trailer plug, fire extinguisher rechargeable with vehicle mounts, PENNDOT yellow paint, Suppliers should provide a price breakdown of all requested items. A copy of all pricing pages must be included with quotes to PENNDOT.

In regard to the "Maintenance and Repair Parts" (See Tab #4 on the attachment document titled "Bid Item Sheet – Cons. HD Power Eqpt."), contract award(s) for this section will only be made to contractors who have been awarded equipment under the "Powered Base Units" section of this bid solicitation.

Question: Do we need these items, if so do we need to show prices on the bid sheet or just send price pages or if the state needs them price them at that time?

Answer: Penn DOT safety items will be priced at time of quote and copies of price pages to included with quote. Maintenance and Repair Parts has nothing to do with Penn DOT safety items.

28. **Question:** What does current pricing mean, does this mean current throughout the entire contract?

Answer: You are to give a discount from the current price list- price list can change throughout the life of the contract.

29. Specifications Part 1 Page 2 section 6 Delivery states: Large units are stated within 150 days. The manufacturers are getting further out at times due to engine changes and other factors.

Question: The old was set at 180 days would the Commonwealth consider having this 180 days for large units?

Answer: Delivery will remain at 150 days. As stated in the Specifications Part 1: If delivery time may exceed these cited time frames, then the contractor shall notify the ordering agency, before processing the purchase order. The contractor shall then only proceed with the order after receiving written authorization from the ordering agency.

30. Page 13 section III states there will only be one award for each particular manufacturer.

Question: The last contract had allowed for two awards per manufacturer. This is beneficial for billing and administrative purposes as well as for the purchasing agency to issue the PO directly to whom they are receiving the product from. Would the Commonwealth consider issuing an addendum to reinstate the award to two under the same manufacturer?

Answer: No, award will be made to the supplier offering the best discount per manufacturer line.

31. **Question:** Do we have to upload or attach the Various Prices List from each Manufacturer or Can we just List the Manufacturer, Model Number and Show the Price List Effective Date and then the Discount from List Price?

Answer: No

32. **Question:** Is there any Pre-Bid Conference? I did not see that in the documents.

Answer: There was a pre-bid conference on Monday February 26th from 1-3:00 PM for both Cons. HD & Ag. Grounds Keeping Type Power Contracts. This RFI (RFI 18-01) was posted on our PA e-marketplace website and an e-alert was sent out to suppliers.

33. **Question:** In reviewing The Powered Base Line Items, over the Years I have had requests from customers to Offer Rear Loader Garbage Trucks. I see Loader Unit Listed. Would it be permissible to Offer A Rear Loader Unit?

Answer: No, garbage trucks do not fall under this contract.

NOTE: The bid opening date and time remains unchanged - 06/20/18 @ 2:30 P.M.

Type of Solicitation: Electronic Bid (SRM) - Review the Questions section of your solicitation response to ensure you have responded, as required, to any questions relevant to solicitation addenda issued subsequent to the initial advertisement of the solicitation opportunity.

Except as clarified and amended by this Addendum, the terms, conditions, specifications, and instructions of the solicitation and any previous solicitation addenda, remain as originally written.



Respectfully,

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